

# ROLE OF ANALYTICS IN DRIVING INNOVATION IN THE INSURANCE INDUSTRY IN DEVELOPING COUNTRIES

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## Abstract

Of late, the financial services industry is rapidly going much out of the traditional paradigm on the complex electronic ways of providing and the customer. Both the facets of the financial service sector, the financial service providers, and also the buyers, are going by way of an electronic evolution. Especially, the banking industry has developed a log of monetary assets, and a ledger entry paradigm to info and analytics driven banking operations, which subsumes traditional client behavior and online. This specific newspaper covers various scenarios in insurance, finance services, and development, in which big data analytics is turning away to be of a catalyst and paramount importance for change. The post also spotlights the attainable advantages of new technologies, including Internet of Things, Blockchain, Chatbots and robotics.

## Keywords

Innovation, financial services, Business, Analytics, Developing countries.

## JEL Classification

M31, M45

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## Introduction

Monetary transactions developed over a period from the existing barter system to the current day state-of-the-art e-commerce function [one]. Combined with the quick advancement of human civilization, and also the connected outstanding technical accomplishments, the financial services market has flourished considerably. Earlier in the electronic era, all transactions, plus the business intelligence thereof, had severe man involvement [two]. The electronic world, while performing the transactions transparently and sharply, generated excellent amounts of electronic data. These electronic footprints have developed to be amenable for arduous evaluation, aided by the brand new area identified as analytics, making clear and right company options [nine]. Over a period, with the ever growing little customers, their increasing needs; desires and globalization, financial services industries produced humongous quantities of information types at a breakneck speed, causing an impressive development of the data analytics paradigm referred to as Big Data Analytics [eight].

Data-driven technologies and decision-making tend to be called quarter paradigms of science, the theoretical, experimental and computational paradigms obtaining the extra 3. Within the last two years, plenty of engineering and science disciplines, drugs, business, economics, produced many info in types that are different due to the proliferation of skilled tools, low-cost hardware and novel industry methods [eight]. This specific style is exacerbated by the rampant use of social media by Web 2.0 [four]. To evaluate this huge info and also provide better buyer practical expertise with more efficient information management has led to the genesis of Big Data Analytics. These monetary transactions in banking, finance, services, and insurance sectors create huge quantities of info sooner out of most electronic devices relating to several types of info platforms [one].

As the info created by the Banking, Finance sectors and Insurance is of large scale, with assorted particular formats, impossible to cope with the traditional relational database. Below comes the open source Apache Hadoop framework, which will keep a large amount of info by using a distributed storage room file program and process, or perhaps evaluate them in a distributed way through the use of parallel MapReduce computational framework [ten]. The Apache Hadoop framework contains the following modules: Hadoop Common, Hadoop Distributed File System, Hadoop Yarn, and Hadoop MapReduce [five]. The Hadoop standard module has libraries utilities necessary for other Hadoop modules. Jahan and Sazu (2022) mentioned that the HDFS is certainly the distributed file system, which stores the info sent within many commodity products found in the group. YARN will be the platform that allows the management of computational power pre sent in the group and reserving the users' plan. MapReduce supplies the computational framework for dispersed processing for big scale information [twenty one].

Apache Spark is a fast, distributed computing technology. It employs horizontal clustering for effective and quick computation. Apache Spark provides the computational framework to promote, together with Hadoop MapReduce model, and also engages MR sort for an extended computational framework. This includes active collection queries and web processing via streaming. Probability is that the most striking element of Spark is memory computation, which reduces the read/write latency of intermediate particulars during processing [twenty one].

The existing circumstance of the financial world reflects the utility of info and also analytics finished on them for all the insights [nine]. The analytics, and also in an official manner the key data analytics, has paved a course showing another dimension to the business. The basic data analytics are implemented to contend with different problems the monetary industries face throughout their operation [six].

## Literature Review

The electronic world makes a revolution in the banking industry. In the beginning, starting with main banking, the banking business moved to the multichannel banking industry with different kinds of devices. In general, a bank has external and internal areas [seven]. The exterior facet symbolizes the customers of the bank, the regulator, and other fighting partners and banks. The internal facet has HR department, back business operations, and treasury. Looking at these two components, an electronic bank has eight primary dimensions, and they produce the whole umbrella for a digital banking plan [two]. The external component assumes operational and regulatory factors of banking. In turn, the functional component subsumes the dimension of customer/sales and services. These are the original 2 circles within Fig. one.

Customer/Sales/Services. It is the primary pillar of any electronic banking framework. For providing the customer financial services and product sales, an electronic bank is believed to perform substitute CRM. Customer-centric business models wish based on comprehensive info of the customer. Such a model requires tactical preparing on:

- Establishing an omnichannel incorporated wedge - to facilitate a seamless and consistent user experience throughout all facilities, i.e., internet, banking app, much more than cell phone and social networking services [ten].
- Developing the competence to get, incorporate, and assess numerous sources of energy of internal and external specifics - to recognize the customer for a personalized repair [eleven].

Regulatory/Other Banks: It comprises seamless interaction at many business numbers, and fraud associated stories on the regulatory board, RBI. Additionally, it takes seamless interaction between many manufacturing banks to include sleek banking operations.

Physical: It comprises applications for analytics with measurement and management of different types of chances a bank can encounter during its daily operation. These include credit risk, industry risk, and operational risk in the highest degree, and also countless extra chances in a lower degree.

Engineering: This specific problem consists of Data Lake, service-oriented architecture, and core banking, Omni channel data warehouse, e-wallets, m-wallets, mobile internet and banking.

Data: The info dimension pertains to the caliber of the info which happens within the bank. This works with info governance and data quality control.

Protection Analytics: It provides vulnerability analysis, revolutionary persistent threat prediction, intrusion detection, info infiltration detection, anomaly detection, phishing detection, spam detection, malware detection, DDoS detection, SQL injection attack detection etc. The Fig. 5 succinctly captures the multidisciplinary dynamics of cyber security, by which a multi pronged system is recommended to foresee and prevent cyber security incidents. Of the six different, albeit relatively overlapping dimensions, data analytics play a significant role, as they often depend entirely on the various information sorts produced and found around security incidents.

## Futures of Digital Banking

The complicated, cutting edge computer solutions, best computational power allowed electronic items, together with the state-of-the-art uses, are proving their presence and influence for the modus operand of the banking industry and also affecting the banking ecosystem. Most likely, probably the

most main leading advantage treatments include Big Data Analytics, Cloud Computing, Artificial Intelligence and Machine Learning, Robotic Process Automation, Blockchain and also the Internet of Things. Begin utilizing Cases of IoT in Banking The banking industry has started enjoying the abilities of IoT. A survey was completed on an international scenario, and it was also learned that 64.5 % of banking executives tracked their customers from mobile apps used on different electronic items, like smartphones, tablets, and any other electronic products where the apps can run. Additionally, 31.6 % of banking institutions used the IoT to look at retail locations, bank limbs. Similarly, 21.1 % utilized receptors to collect merchandise common performance information, while 15.8 % executives employed IoT sensor embedded wearables to check out customer products or services utilization.

Monetary companies have started prioritizing customer and product monitoring due to the increasing incidents of online and not online frauds. Identity verification has transformed into a busy undertaking, as identity theft also plays a tremendous role in global fraud and the fright of computer systems, and community breaches. Customers' financial transactions are monitored, and info is collected thereof with the use of the IoT solutions. Sensor info is also used to check the analysis and property of collateral while issuing loans. The banking business also uses IoT lodged in a wearable, i.e., smartwatch or perhaps exercise band, for essential banking. Different analysis functions have been done in the BFSI sector, employing IOT solutions. Krishna et al (2016) have recommended a framework for investment management by using IOT [twelve].

## **Blockchain, AI, and the job of its in the Banking Industry**

All of us understand that the Blockchain has arisen as the future generation of fee routes, without the involvement of any controlling final party [eighteen]. A Blockchain is a public ledger of all cryptocurrency transactions performed. A Block is something of the Blockchain, which contains a few or even most of the newest transactions. It is the existing part of any Blockchain, which previously completed enters into the Blockchain as the long-term storage of the [of its twenty five]. The completed blocks are appended to the Blockchain in a linear, chronological order. The blocks are connected by having the hash of the previous block. Each node in the Bitcoin structure authenticates, and broadcasts the transactions to more nodes found in the system [nineteen]. The node receives a replica of the Blockchain, which is downloaded immediately upon connecting to the Bitcoin community. The Blockchain has thorough information, such as the addresses, and the balances of theirs, beginning with the inception block to most recently appended block. Whenever a block is completed, a brand new block is generated [twenty six].

## **Chatbots**

A chatbot is an application or perhaps equipment you can talk with via text messages. The chatbot understands what you are trying to express, and replies with a coherent message that is related or perhaps particularly completes the ideal undertaking for you individually. The services Chabot can send are varied. Life vital to saving health communications, checking out the climate prediction, and even purchasing a brand new pair of shoes, etc., are a few instance tasks they can do. The chatbot can talk with you through many channels: Facebook Messenger, Siri, WeChat, Telegram, SMS, Slack, lots of others, and Skype.

The chatbots might be employed in numerous fronts of the business. They will come in lower and handy time, labor costs, and productivity, resulting in business advantage enhancement. In financial

services industries, we can use a chatbot as HR assistant, Market intelligence assistant, Workflow assistant, Social media channel assistant, Financial analyst assistant, Scheduling assistant, and in general, once the company's ambassador. These are the different dimensions of a company in which a chatbot can offer a paradigm shift. According to a research study, 80 % of worldwide fiscal institutions regard chatbots as a golden chance to improve business efficiency. Essentially, 16 % view chatbots as both a threat and opportunity, while only 2 % believe that chatbots may be a threat to the business, a loophole for breaching important business info.

## **The Future of Chatbots**

The AI allowed chatbots to interact in real time, and assistance with contextual and personalized answers to customer queries. It can inform the balance in the present account, transfer dollars to the subsequent account, invest an energy bill, and content the latest spending pursuits [nineteen]. It'll inevitably be constructed with the information concerning the customer in fulfilling his/her necessity, and must also look for many far better options and rewards for him/her, based on the insights gathered from higher learning about him. Finally, the bot will influence with an Omni channel presence by pairing virtual personal assistants like Facebook Messenger, Amazon's Echo, etcetera.

## **Analytics in Finance and Banking industry**

Robotics, empowered with AI, is the greatest application that can create purposeful benefits to the whole financial services industry. Robots come with exclusive advantages - they are time and cost effective, improve productivity, offer better outcomes, and also could work with no rest much more than repetitive tasks [twenty four]. When enabled with cognitive computing, AI characteristics, robots might be trained to do the job autonomously. They may also learn how to enhance performance and accuracy with very little human input. Additionally, multilingual language processing and voice recognition abilities allow robots to communicate and do seemingly smart, coherent and meaningful considerations with customers [twenty].

For example, Bank of Tokyo Mitsubishi UFJ released Nao, a fifty eight centimeter high, 5.4 kg robot developed by Aldebaran Robotics - a France dependent subsidiary of Japanese telecom and internet huge SoftBank. It is constructed with a digital camera and microphone, and possesses visual recognition and remote control capabilities. It can accept 19 spoken languages, interact and talk with folks in limbs, and also respond to queries.

## **Insurance Analytics**

Insurance, an additional sub URL of financial solutions, creates significant info that can be analyzed by utilizing descriptive, predictive, and prescriptive analytics to increase business insights for enhancing the organization while rendering far better service to their clients. By utilizing predictive analytics, insurance companies can predict trends in activities that are different. For instance, predicting achievable fraudulent claims, distinct healthcare frauds, insurance needs based upon customer info, etc. So, predictive analytics generates revenue for the company.

Prescriptive analysis suggests some optimized answers to a problem based on other analytical results. Prescriptive analytics is certainly changing and of crucial value to airers4you's values [eighteen].

Examples of prescriptive analytics are as follows: Casualty insurance providers can use historic climatic info for prediction, and catastrophe modeling, saying the appropriate price for the insurance. It can provide policy scenarios and also improve portfolios to maintain an inspection on the rise of danger. Sazu & Jahan (2022) recommended optimum listed ideas, setting policy conditions, and also optimizing portfolios to keep the buildup of risk in check. Prescriptive analytics empowered by info can shape the planet of the insurance industry [twenty].

A society is a group developed based on attachment to yummy products to market or perhaps brand. This represents extremely useful marketing, innovation management, and CRM tools. The emblem towns combine the emblem and community together to a single platform. The interpersonal interaction of all community members influences the consumer relationship, additionally to point of view towards the product. Consequently, social network analytics will increase the company's worth just for the financial service industries. Akter et al presented precisely how towns are lodged in social media websites and the way to control them [three].

## Discussion

The key data analytics is changing the face of the financial services sector. In the banking business, an excellent volume of customer generated and system generated specifics propels the company's development. The following will be the different ways in which big data analytics can bring forth a brand new experience in the banking business. Various types of analytics mentioned in the documents could profit from the essential info available in the respective business/operational problems, such as the brand new technologies IoT, Chatbots, Blockchain, Robotics, and Information Lake.

- Consumer analytics demonstrate a 360 degree view of an individual to make a great choice for personalized advertising.
- Risk analytics can help build the credit rating of an individual to take options on providing a loan [twenty two].
- Public analytics provides insights for cross marketing, and also helps prevent frauds.
- The evaluation of client interaction more than many channels can help the bank give personalized offers [fifteen].
- The sensor info from IoT solutions might be analyzed for an obvious understanding of the customer behavior pattern.
- The online footprints on the bank's website and also spend design analysis will provide insight for cross selling [sixteen].
- The banks can also assess the standard interaction of the customer with the bank with the ATM info, credit or perhaps debit card transaction info [14].
- The info from online interaction and offline with the bank might be analyzed for churn prediction, market basket analysis, increasing the customer living stage.
- The security analytics helps you produce a fraud totally free atmosphere, which helps build the organization town [sixteen].

No matter the quintessential benefits of info analytics/big data analytics in the financial services industry, numerous problems continue to impede its full scale implementation: Lack of • great specifics quality could be the primary barrier in implementing BDA [thirteen].

- analytical-savviness in an enterprise is an equally important roadblock [twelve].
- qualified and properly trained manpower is still another stumbling block [seventeen].
- participation of the business or perhaps operator departments stymies the implementation of BDA.
- Executive help in the development of the BDA implementation is a non starter [twenty three].
- phased procedure in implementation • switch management preparation in terminology of mindset change throughout the company These might be viewed as a critical success element for just about any BDA implementation.

## Conclusions

The content provides the existing electronic fashion in the financial services industry because of a focus on the banking business, where a few company problems resolved by big data analytics are highlighted. Furthermore, it described many state-of-the-art solutions, which coupled with big data analytics brought significant change in the quality and effectiveness of the banking industry. The stock market and insurance disciplines were also explored, anywhere predictive and prescriptive analytics play a paramount role. This specific newspaper concludes with the proper difficulties, which impede full scale implementation of big data analytics in the financial services market to enhance the company's worth.

Additional research could be conducted to understand implication not only across developed nations, but also in developing nations such as China, Vietnam, etc., Pakistan..

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